

# State of West Virginia Fleet Management Office

## Exhibit A - Pricing Page

MAINTENANCE AND SERVICES PROGRAM - Section A					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
Vehicle Maintenance Services 1 ton and under. All inclusive lump sum cost for all services as defined in the specifications in sections 4.2.1.1	\$3.50	\$3.50	\$3.50	\$3.50	Per Vehicle Per Month
National Account Discount of: (Must be a negative number)	-2.000%	-2.000%	-2.000%	-2.000%	Percent
Independent Vendor fee of:	5.000%	5.000%	5.000%	5.000%	Percent
Warranty Recovery	10.00%	10.00%	10.00%	10.00%	Per Recovery
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
Vehicle Maintenance Services Over 1 ton. All inclusive lump sum cost for all services as defined in the specifications in sections 4.2.1.1	\$7.50	\$7.50	\$7.50	\$7.50	Per Vehicle Per Month
National Account Discount of:	-2.000%	-2.000%	-2.000%	-2.000%	Percent
Independent Vendor fee of:	5.000%	5.000%	5.000%	5.000%	Percent
Warranty Recovery	10.00%	10.00%	10.00%	10.00%	Per Recovery
FUEL-ONLY CREDIT CARD PROGRAM - Section B					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
Fuel Only Credit Cards					
All inclusive lump sum cost for all services as defined in the specifications in sections 3.3.	\$0.00	\$0.00	\$0.00	\$0.00	Per Card
Replacement fuel card (lost or stolen)	\$3.00	\$3.00	\$3.00	\$3.00	Per Card
	Base point				Multiplier
Domestic Volume Rebate	90	90	90	90	-0.0001
Express Mailing - Section C					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
At the request of FMD 3.4.11.5	\$25.00	\$25.00	\$25.00	\$25.00	Per Event
24 Hour Roadside Assistance - Section D					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
As defined in the specifications in sections 3.1.10.15	\$35.00	\$35.00	\$35.00	\$35.00	Per Event
Mileage Odometer Entry - Section E					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
Mileage Entry and Ending Odometer 3.6	\$1.75	\$1.75	\$1.75	\$1.75	Per Vehicle per Month
Driver Portal Log - Section F					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
As defined in the specifications in sections 3.5.	\$1.75	\$1.75	\$1.75	\$1.75	Per Driver per Month
MVR - Section G					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
Motor Vehicle Record as defined in section 3.9.2	\$6.00	\$6.00	\$6.00	\$6.00	Per Event
State Fee	\$12.50	\$12.50	\$12.50	\$12.50	Pass through, per event
Third Party Vendor Fee	\$2.00	\$2.00	\$2.00	\$2.00	Pass through, per event
Motor Vehicle Record - Continuous Monitoring as defined in section 3.9.2	\$3.00	\$3.00	\$3.00	\$3.00	Per vehicle per month
State Fee	\$12.50	\$12.50	\$12.50	\$12.50	Pass through, per event
Third Party Vendor Fee	\$2.00	\$2.00	\$2.00	\$2.00	Pass through, per event
Telematics - Section H					
	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three)	Unit Price (Optional Renewal Year Four)	Unit of Measure
Telematics -3.7					
Hardware,	\$52.68	\$52.68	\$52.68	\$52.68	Per unit - one time
T harness,	\$22.00	\$22.00	\$22.00	\$22.00	Per unit - one time
Monthly service fee	\$16.00	\$16.00	\$16.00	\$16.00	Per unit - monthly
In cab verbal notification	\$0.00	\$0.00	\$0.00	\$0.00	Per unit - monthly

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NFC Reader	\$49.50	\$49.50	\$49.50	\$49.50	Per unit - one time
Fob	\$3.00	\$3.00	\$3.00	\$3.00	Per unit - as needed

**Driver Safety Education Program - Section I**

Driver Safety Education Program - 3.9	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three )	Unit Price (Optional Renewal Year Four )	Unit of Measure
Initial Assessment	\$18.00	\$13.00	\$13.00	\$13.00	Per Event
Supporting Modules as defined in section 3.9.	\$5.00	\$5.00	\$5.00	\$5.00	Per Module

**Data Interface - Section J**

	Unit Price Year One	Unit Price (Optional Renewal Year Two)	Unit Price (Optional Renewal Year Three )	Unit Price (Optional Renewal Year Four )	Unit of Measure
Third Party Interface	\$0.00	\$0.00	\$0.00	\$0.00	Per record

**Vendor Name:**

ARI

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